



Moving onto the Fast Track in Your Career

This is one of the very best times in all of human history to be alive. There are more opportunities for you to get paid more and promoted faster today than have ever before existed. By practicing these great ideas for the rest of your career, you are surely going to be a financial success.

Decide Exactly What You Want

You can't hit a target you can't see. Define your ideal job, your company, your life... and never stop striving until you get it.

Create a Successful Image

Take the time to dress, groom, and look like a winner in all of your work activities.

Start Earlier, Work Harder, and Stay Later

Always look for ways to go the extra mile, and to do more than you're paid for.

Ask for What You Want

Speak out clearly and ask for more responsibility, more opportunities, and more money.

Guard Your Integrity as a Sacred Thing

Be honest, straightforward, and truthful in all your interactions with others.

Think about the Future

Continually look for ways to improve your company and your work in the weeks and months ahead.

Concentrate on Results

Focus your mental and physical energies on getting the most important results in your job.

Be a Problem Solver

Continually look for better, faster, and cheaper ways to solve the problem facing your company.

Put People First in Everything

Look for ways to help your boss and your associates make their greatest contributions to the company.

Invest in Yourself Continually

Read, study, attend seminars/webinars and listen and watch audio/video programs every single day to increase your knowledge and skills.

Commit to Excellence

Resolve to become very good at doing those things that are really important to your company and to your customers.

Concentrate on the Customer

Place the needs and well-being of your customers at the center of all decision making.

Focus on the Performance Indicators

Focus on the activities that bring results and always look for ways to improve the long term financial health of your company.

Action Exercise

Develop a reputation for being the person who gets results faster and more dependably than anyone else.